



5.1. TRANSNEFT GROUP'S KEY FINANCIAL AND ECONOMIC PERFORMANCE INDICATORS UNDER IFRS



Reduced oil production led to lower volumes of oil delivered to the pipeline system and a reduction in the Company's crude oil and petroleum products transportation services.



[The consolidated financial statements under IFRS for 2020 are published by the Company](#)

Transneft Group's Core Operating Results for 2020, RUB mln

Indicator	2020	2019	Absolute change	Change, %	2018
Revenue	962,440	1,063,829	(101,389)	(9.5%)	979,958
Operating expenses, depreciation and amortisation exclusive	(519,172)	(578,040)	58,868	(10.2%)	(546,083)
Operating profit, depreciation and amortisation exclusive	443,268	485,789	(42,521)	(8.8%)	433,875
Depreciation and amortisation	(217,612)	(208,700)	(8,912)	4.3%	(178,610)
Operating profit	225,656	277,089	(51,433)	(18.6%)	255,265
Profit before tax	179,065	245,018	(65,953)	(26.9%)	277,711
Income tax expenses	(46,388)	(47,914)	1,526	(3.2%)	(52,298)
Profit for the reporting period	132,677	197,104	(64,427)	(32.7%)	225,413
Other gross expenses exclusive of income tax	6,151	(6,729)	12,880	x	(770)
Total comprehensive income exclusive of income tax	138,828	190,375	(51,547)	(27.1%)	224,643
EBITDA (Excluding crude oil sale and purchase transactions, based on contracts with Rosneft and China National United Oil Corporation).	442,624	486,255	(43,631)	(9.0%)	433,436
Debt/EBITDA	1.3	1.3	x	x	1.4

Sales Revenue

The decrease in the Group's adjusted revenue for 2020 by RUB 56,036 million, or 6.4%, compared to 2019 is due to significant global market shocks caused by the coronavirus pandemic and lower oil turnover.

The decrease in revenue from oil transportation in 2020, compared to 2019, amounted to RUB 42,071 million, or 6.0%. This is due to a decrease in the volume of oil transportation and freight flows.

The growth in revenue from petroleum products transportation for the year ended 31 December 2020 compared to the same period in 2019 amounted to RUB 1,624 million, or 2.3%. It is due to changes in tariffs and freight flows.

Revenue from oil sales for export was influenced by oil supplies to China within the agreement with China National United Oil Corporation for crude oil